

Financial Statements

With Schedule of Expenditures of Federal Awards

June 30, 2023 and 2022

and

Independent Auditor's Report

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance Required by the Uniform Guidance

Schedule of Findings and Questioned Costs

FINANCIAL STATEMENTS June 30, 2023 and 2022

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CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors NAMI New Hampshire

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of NAMI New Hampshire (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of NAMI New Hampshire as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of NAMI New Hampshire and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NAMI New Hampshire's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of NAMI New Hampshire's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NAMI New Hampshire's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

Vachon Clubay & Company PC

In accordance with *Government Auditing Standards*, we have also issued our report dated December 28, 2023, on our consideration of NAMI New Hampshire's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NAMI New Hampshire's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NAMI New Hampshire's internal control over financial reporting and compliance.

Manchester, New Hampshire

December 28, 2023

STATEMENTS OF FINANCIAL POSITION June 30, 2023 and 2022

ASSETS	<u>2023</u>	2022
CURRENT ASSETS:		
Cash	\$ 202,257	\$ 551,943
Investments	1,437,882	881,555
Accounts receivable, net	175,491	268,685
Grants receivable	418,116	572,686
TOTAL CURRENT ASSETS	2,233,746	2,274,869
PROPERTY AND EQUIPMENT:		
Land	290,800	290,800
Building and improvements	1,177,690	1,177,690
Equipment	8,218	8,218
Furniture and fixtures	604	604
	1,477,312	1,477,312
Less accumulated depreciation	(252,259)	(222,015)
PROPERTY AND EQUIPMENT, NET	1,225,053	1,255,297
OTHER NONCURRENT ASSETS:		
Investments	929,259	821,634
TOTAL OTHER NONCURRENT ASSETS	929,259	821,634
TOTAL ASSETS	\$ 4,388,058	\$ 4,351,800
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 108,662	\$ 213,569
Accrued expenses	384,731	273,190
Refundable grant	33,333	152,083
Current portion of mortgage notes payable	17,022	16,137
TOTAL CURRENT LIABILITIES	543,748	654,979
NONCURRENT LIABILITIES:		
Mortgage notes payable, less current portion	293,883	317,905
TOTAL NONCURRENT LIABILITIES	293,883	317,905
TOTAL LIABILITIES	837,631	972,884
NET ASSETS:		
Without donor restrictions:		
Undesignated	2,621,168	2,557,282
Board designated	929,259	821,634
With donor restrictions:		
Purpose restrictions		
TOTAL NET ASSETS	3,550,427	3,378,916
TOTAL LIABILITIES AND NET ASSETS	\$ 4,388,058	\$ 4,351,800

STATEMENTS OF ACTIVITIES

For the Years Ended June 30, 2023 and 2022

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS REVENUE AND SUPPORT: \$ 2,884,587 \$ 2,516,451 Contributions \$28,635 663,216 Interest and dividends 21,441 283 Unrealized gains (losses) on investments 66,148 (94,158) In-kind donations 29,187 - Fundraising events 223,030 200,565 Training services 1,004,084 1,439,974 Membership dues 3,557 3,568 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT TOTHOUT DONOR RESTRICTIONS 278,839 218,090 Community and Public Policy Relations 278,839 218,090 Commed Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: 4,301,315 3,761,022 SUPPORTING SERVICES: 4,001,315 3,761,022 TOTAL SUP			<u>2023</u>		<u>2022</u>
Fees and grants from governmental agencies \$ 2,884,587 \$ 2,516,451 Contributions 828,655 663,216 Interest and dividends 21,441 283 Unrealized gains (losses) on investments 66,148 (94,158) In-kind donations 229,187 - Fundraising events 223,030 200,565 Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT WITHOUT DONOR RESTRICTIONS 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: 278,839 218,090 Community and Public Policy Relations 278,839 218,090 Commet Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: 4,00,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520	CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS				
Contributions 828,635 663,216 Interest and dividends 21,441 283 Unrealized gains (losses) on investments 66,148 (94,158) In-kind donations 29,187 20,187 Fundraising events 223,030 200,565 Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT WITHOUT DONOR RESTRICTIONS 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: 278,839 218,090 Connect Sucicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4301,315 3,761,022 SUPPORTING SERVICES: 4876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 <td< td=""><td>REVENUE AND SUPPORT:</td><td></td><td></td><td></td><td></td></td<>	REVENUE AND SUPPORT:				
Interest and dividends	Fees and grants from governmental agencies	\$	2,884,587	\$	2,516,451
Unrealized gains (losses) on investments 66,148 (94,158) In-kind donations 29,187 - Fundraising events 223,030 200,565 Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT - 43,522 WITHOUT DONOR RESTRICTIONS 5,755,346 4,866,475 EXPENSES: - 4,866,475 EXPENSES: - 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: - 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 CHANGES IN NET ASSETS	Contributions		828,635		663,216
In-kind donations	Interest and dividends		21,441		283
Fundraising events 223,030 200,565 Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT - 43,522 TOTAL REVENUE AND SUPPORT S,755,346 4,866,475 WITHOUT DONOR RESTRICTIONS 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: - 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 286,686 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 286,886 290,271 863,686 290,271 863,686 290,271 863,686 290,271 863,686 290,271 863,686 290,271 863,686 290,271 863,686 2	Unrealized gains (losses) on investments		66,148		(94,158)
Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT TOTAL REVENUE AND SUPPORT 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: Community and Public Policy Relations 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: Management and General 876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS 171,511 78,595 CHANGE IN NET ASSETS 171,511 3,5073 NET ASSETS JULY 1 3,378,916 3	In-kind donations		29,187		-
Training services 1,604,084 1,439,974 Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT TOTAL REVENUE AND SUPPORT 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: Community and Public Policy Relations 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: Windraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS - (43,522) DECREASE IN NET ASSETS - (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 </td <td>Fundraising events</td> <td></td> <td>223,030</td> <td></td> <td>200,565</td>	Fundraising events		223,030		200,565
Membership dues 3,557 3,968 Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT TOTAL REVENUE AND SUPPORT TOTAL REVENUE AND SUPPORT WITHOUT DONOR RESTRICTIONS 5,755,346 4,866,475 EXPENSES: PROGRAM SERVICES: Community and Public Policy Relations 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: Management and General 876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS 3171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS - (43,522) DECREASE IN NET ASSETS - (43,522) CHANGE IN NET ASSETS - (43,522)	· · · · · · · · · · · · · · · · · · ·		1,604,084		1,439,974
Other revenue 94,677 92,654 Net assets released from donor restrictions - 43,522 TOTAL REVENUE AND SUPPORT 5,755,346 4,866,475 EXPENSES: EXPENSES: PROGRAM SERVICES: Community and Public Policy Relations 278,839 218,090 Connect Suicide Prevention Project 900,271 863,686 Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: Management and General 876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS - (43,522) DECREASE IN NET ASSETS - (43,522) CHANGE IN NET ASSETS - (43,522) CHANGE IN NET ASSETS -	· · · · · · · · · · · · · · · · · · ·				
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Public Education 3,122,205 2,679,246 TOTAL PROGRAM SERVICES 4,301,315 3,761,022 SUPPORTING SERVICES: 876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS (43,522) (43,522) DECREASE IN NET ASSETS (43,522) (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843			•		
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Management and General 876,577 683,297 Fundraising 405,943 343,561 TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS Net assets released from donor restrictions (43,522) DECREASE IN NET ASSETS - (43,522) WITH DONOR RESTRICTIONS - (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843					
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TOTAL SUPPORTING SERVICES 1,282,520 1,026,858 TOTAL EXPENSES 5,583,835 4,787,880 INCREASE IN NET ASSETS 171,511 78,595 CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS (43,522) DECREASE IN NET ASSETS (43,522) WITH DONOR RESTRICTIONS - (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843			•		
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Net assets released from donor restrictions (43,522) DECREASE IN NET ASSETS - (43,522) WITH DONOR RESTRICTIONS - (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843	CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS				
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WITH DONOR RESTRICTIONS - (43,522) CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843		-		-	(13,522)
CHANGE IN NET ASSETS 171,511 35,073 NET ASSETS - JULY 1 3,378,916 3,343,843			-		(43,522)
NET ASSETS - JULY 1 3,378,916 3,343,843				-	
	CHANGE IN NET ASSETS		171,511		35,073
NET ASSETS - JUNE 30 \$ 3,550,427 \$ 3,378,916	NET ASSETS - JULY 1		3,378,916		3,343,843
	NET ASSETS - JUNE 30	\$	3,550,427	\$	3,378,916

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2023

		Prograi	m Services		Supporting Services			
	Community and Public Policy Relations	Connect Suicide Prevention Project	Public Education	Total Program <u>Services</u>	Management and <u>General</u>	Fundraising	Total Supporting <u>Services</u>	Total <u>Expenses</u>
SALARIES AND RELATED EXPENSES:		¢ 217.550	¢ 2 140 771	¢ 2.695.202	¢ (49.022	¢ 107.705	¢ 925 929	e 2.521.221
Salaries Employee benefits	\$ 218,072 14,795	\$ 317,550 34,428	\$ 2,149,771 273,321	\$ 2,685,393 322,544	\$ 648,033 71,278	\$ 187,795 22,524	\$ 835,828 93,802	\$ 3,521,221 416,346
Payroll taxes	14,793	24,890	159,852	199,453	68,867	12,700	93,802 81,567	281,020
rayion taxes	247,578	376,868	2,582,944	3,207,390	788,178	223,019	1,011,197	4,218,587
	247,376	370,000	2,302,744	3,207,370	700,170	223,017	1,011,177	4,210,307
OTHER EXPENSES:								
Accounting	815	2,605	10,948	14,368	2,754	4,077	6,831	21,199
Audit fees	875	2,832	10,325	14,032	2,460	1,050	3,510	17,542
Legal and membership fees	150	1,928	1,030	3,108	3,251	1,032	4,283	7,391
Contracted services	5,139	402,612	134,776	542,527	10,838	24,821	35,659	578,186
Client services/training	1,966	49,810	84,530	136,306	1,072	201	1,273	137,579
Software subscriptions	1,835	7,020	20,451	29,306	3,310	39,199	42,509	71,815
Staff conferences and conventions	173	1,050	1,594	2,817	4,017	4,477	8,494	11,311
Occupancy	1,549	4,833	17,658	24,040	5,080	1,859	6,939	30,979
Office supplies	2,292	7,404	40,459	50,155	6,524	11,231	17,755	67,910
Maintenance	4,050	1,268	46,232	51,550	24,651	4,860	29,511	81,061
Fundraising/Event supplies			1,806	1,806		25,120	25,120	26,926
Depreciation	1,510	4,735	17,514	23,759	4,673	1,812	6,485	30,244
Food supplies	3,850	3,413	13,499	20,762	1,546	15,225	16,771	37,533
Equipment rental	730	2,318	9,784	12,832	2,208	988	3,196	16,028
Equipment maintenance			2,925	2,925	3,071		3,071	5,996
Advertising			207	207			-	207
Printing	1,775		381	2,156	234	7,500	7,734	9,890
Telephone and communications	2,113	6,179	41,872	50,164	3,198	2,715	5,913	56,077
Postage and shipping	713	128	2,599	3,440	1,621	3,685	5,306	8,746
Staff transportation	681	22,007	68,756	91,444	3,919	2,631	6,550	97,994
Insurance	1,045	3,261	11,915	16,221	3,428	1,254	4,682	20,903
In-kind goods and services				-		29,187	29,187	29,187
Other expenditures					544		544	544
Total	\$ 278,839	\$ 900,271	\$ 3,122,205	\$ 4,301,315	\$ 876,577	\$ 405,943	\$ 1,282,520	\$ 5,583,835

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2022

		Program Services			Supporting Services			
	Community	Connect		_			_	
	and Public	Suicide		Total	Management		Total	
	Policy	Prevention	Public	Program	and		Supporting	Total
	Relations	Project	Education	Services	General	Fundraising	Services	Expenses
SALARIES AND RELATED EXPENSES	:							
Salaries	\$ 161,790	\$ 310,117	\$ 1,859,793	\$ 2,331,700	\$ 427,114	\$ 155,695	\$ 582,809	\$ 2,914,509
Employee benefits	21,940	53,485	287,303	362,728	28,552	19,775	48,327	411,055
Payroll taxes	11,469	22,607	139,717	173,793	44,601	10,051	54,652	228,445
	195,199	386,209	2,286,813	2,868,221	500,267	185,521	685,788	3,554,009
OTHER EXPENSES:								
Accounting	508	2,158	6,729	9,395	2,412	889	3,301	12,696
Audit fees	800	3,400	10,600	14,800	3,800	1,400	5,200	20,000
Legal and membership fees		1,964	1,715	3,679	6,156		6,156	9,835
Contracted services	696	390,990	57,378	449,064	41,970	48,260	90,230	539,294
Client services/training	3,774	13,023	88,394	105,191	5,458	5,741	11,199	116,390
Software subscriptions	322	1,248	28,676	30,246	14,155	10,444	24,599	54,845
Staff conferences and conventions	340	1,691	3,004	5,035	12,669	2,628	15,297	20,332
Occupancy	1,289	5,479	17,082	23,850	6,210	2,256	8,466	32,316
Office supplies	4,221	11,681	32,390	48,292	15,821	7,493	23,314	71,606
Maintenance	5,244	22,286	69,483	97,013	24,908	9,177	34,085	131,098
Fundraising/Event supplies				-		27,826	27,826	27,826
Depreciation	1,296	5,511	11,291	18,098	6,158	2,269	8,427	26,525
Food supplies	86	1,610		1,696	5,458	20,673	26,131	27,827
Equipment rental	562	2,389	7,449	10,400	2,670	984	3,654	14,054
Equipment maintenance			4,712	4,712	8,458	338	8,796	13,508
Advertising			275	275		66	66	341
Printing	275	1,277	3,650	5,202	202	7,613	7,815	13,017
Telephone and communications	2,819	5,187	27,659	35,665	22,115	1,657	23,772	59,437
Postage and shipping	51	223	3,187	3,461	1,114	5,392	6,506	9,967
Staff transportation	8	5,149	11,865	17,022	285	1,415	1,700	18,722
Insurance	520	2,211	6,894	9,625	2,472	911	3,383	13,008
Other expenditures	80			80	539	608	1,147	1,227
Total	\$ 218,090	\$ 863,686	\$ 2,679,246	\$ 3,761,022	\$ 683,297	\$ 343,561	\$ 1,026,858	\$ 4,787,880

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash received from grants, contributions, and contracts	\$ 5,756,968	\$ 4,902,621
Interest income received	21,441	283
Cash paid to employees	(3,501,829)	(2,812,084)
Cash paid to suppliers and others	(2,000,088)	(1,703,026)
Interest paid	(12,237)	(16,254)
Net Cash Provided by Operating Activities	264,255	371,540
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of investments	(697,804)	(261,803)
Sale of investments	100,000	
Net Cash Used for Investing Activities	(597,804)	(261,803)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on mortgage notes payable	(16,137)	(84,417)
Net Cash Used for Financing Activities	(16,137)	(84,417)
Net Increase (Decrease) in Cash	(349,686)	25,320
Cash, beginning of year	551,943	526,623
Cash, ending of year	\$ 202,257	\$ 551,943
Sumplemental Disalegues of New year Transport		
Supplemental Disclosure of Non-cash Transactions:	\$ 66,148	\$ (94.158)
Unrealized gains (losses) on investments Forgiveness of debt	5 66,148 7,000	\$ (94,158)
roigiveness of deot	\$ 73,148	\$ (94,158)
	φ /3,146	φ (24 ,136)

NOTES TO FINANCIAL STATEMENTS For the Years Ended June 30, 2023 and 2022

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Purpose

NAMI New Hampshire (National Alliance on Mental Illness) was founded as a nonprofit corporation in 1982 and is committed to improving the lives of all people affected by mental illness and suicide through support, education and advocacy. As a grassroots coalition of people living with mental illness and their families, NAMI NH has over 40 years of service to Granite State children, transition age youth, adults, and seniors, offering statewide activities which provide education/training and support to individuals, families and communities. The organization also promotes and provides advocacy and empowerment at the individual/family level as well as at the systems level by offering members, volunteers, and stakeholders training and graduated opportunities to build confidence in advocacy and leadership skills. Last year, NAMI NH provided support, education and advocacy to over 15,000 individuals. The financial support for these programs and activities comes from a variety of sources that include governmental and private foundation grants, contract services, donations, and membership dues.

We envision a future where people affected by mental illness have hope, help, and health, and are able to:

- Access the supports and evidence-based treatment necessary for recovery;
- Have a lifespan that is not cut short by suicide or co-occurring conditions; and
- Reach their full potential, living in their communities free from discrimination.

In support of our mission, NAMI NH is dedicated to providing support, education and advocacy equitably without discrimination against, or harassment of, any person on the basis of race, color, national origin, language, religion, sex, age, disability, citizenship, marital status, creed, sexual orientation, gender expression or gender identity (individuals' preferred gender will be respected, and individuals will be referred to by their name and pronoun of choice, whenever feasible) or any other characteristic protected by federal or state law. Any such discrimination or harassment is prohibited and will not be tolerated.

Accounting Policies

The accounting policies of NAMI New Hampshire conform to accounting principles generally accepted in the United States of America as applicable to non-profit entities except as indicated hereafter. The following is a summary of significant accounting policies.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting.

Basis of Presentation

The financial statements have been prepared in accordance with the reporting pronouncements pertaining to Not-for-Profit Entities included within the FASB Accounting Standards Codification. The Entity is required to report information regarding its financial position and activities according to the following net asset classifications:

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor or certain grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve.

Net Assets With Donor Restrictions - Net assets subject to donor or certain grantor imposed restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Recognition of Donor Restrictions

Contributions are recognized when the donor makes a promise to give to the Entity that is, in substance, unconditional. The Entity reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Donated Services, Materials and Facilities

NAMI New Hampshire receives significant volunteer time and efforts. The value of these volunteer efforts, while critical to the success of its mission, are not reflected in the financial statements because the accounting criteria for recognition of such volunteer efforts have not been satisfied.

Donated goods and professional services are recorded as both revenues and expenses at their estimated fair value. The Entity received donated supplies and professional services in support of fundraising activities totaling \$29,187 and -\$0- during the years ending June 30, 2023 and 2022, respectively.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function.

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Accordingly, certain indirect costs have been allocated among the programs and supporting services benefited. Salaries, employee benefits, payroll taxes, accounting, audit fees, legal fees, occupancy, maintenance, depreciation, equipment rental, equipment maintenance, telephone, and insurance are distributed based on a cost allocation process. Expenses are initially charged to each program or supporting function based on time and effort. Expenses associated with management and general are then allocated among the program and supporting services based on one of two criteria. The first criteria used is to allocate indirect costs based on the indirect cost rate established by the grantor. If there is no indirect rate specified, the overhead rate as it appears on the IRS form 990 of the preceding year will be used.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

Cash and Cash Equivalents

For the purpose of the statements of cash flows, cash and equivalents consists of demand deposits, cash on hand and all highly liquid investments with an original maturity of 90 days or less.

Investments

Investments, which consist principally of money market accounts, certificates of deposits, mutual funds, and exchange traded funds, are carried at their market value at June 30, 2023 and June 30, 2022. Investments reported as non-current represent amounts designated by the Board as held for reserves. Unrealized gains and losses on investments are reflected in the statements of activities.

Property and Equipment

Property and equipment are stated at cost. Donated property and equipment is recorded at fair value determined as of the date of the donation. The Entity's policy is to capitalize expenditures for major improvements with a cost in excess of \$1,000 and to charge to operations currently for expenditures which do not extend the lives of related assets in the period incurred. Depreciation is computed using the straight-line method at rates intended to amortize the cost of related assets over their estimated useful lives as follows:

	<u>Years</u>
Building and improvements	39
Equipment	5
Furniture and fixtures	7-10

Depreciation expense was \$30,244 and \$26,525 for the years ended June 30, 2023 and 2022, respectively.

Compensated Absences

Full-time and part-time employees are entitled to paid vacation based on their length of employment. Employees are allowed to carry forward a maximum of 10 vacation days. Upon termination of employment, full-time employees will receive up to five days of accrued/unused vacation pay. Accrued vacation pay amounted to \$58,356 and \$47,248 as of June 30, 2023 and 2022, respectively.

Bad Debts

The Entity uses the reserve method for accounting for bad debts. An allowance for uncollected receivables of \$4,000 has been recorded as of June 30, 2023 and 2022.

Income Taxes

The Entity is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is also exempt from State of New Hampshire income taxes and, therefore, has made no provision for Federal or State income taxes. In addition, the Entity has been determined by the Internal Revenue Service not to be a "Private Foundation" within the meaning of Section 509(a) of the Code. The Entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

FASB Accounting Standards Codification Topic 740 entitled *Accounting for Income Taxes* requires the Entity to report uncertain tax positions for financial reporting purposes. The Entity had no uncertain tax positions as of June 30, 2023 and, accordingly, does not have any unrecognized tax benefits that need to be recognized or disclosed in the financial statements.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair Value of Financial Instruments

Cash, accounts receivable, accounts payable and accrued expenses are carried in the financial statements at amounts which approximate fair value due to the inherently short-term nature of the transactions. The fair values determined for financial instruments are estimates, which for certain accounts may differ significantly from the amounts that could be realized upon immediate liquidation.

Revenue Recognition

The Entity recognizes contributions, donations, and other miscellaneous income when cash is received or based on donor restrictions as described previously. Interest income is recognized monthly as accrued. The Entity recognizes revenue from contracts with customers in the form of training and consultation services provided to organizations and individuals. Revenue for training and consultation services are recognized at a point in time as services are rendered. Amounts recognized are based on amounts invoiced. Payment is due on presentation of invoice.

The Entity also has revenue derived from governmental contracts for support services provided to individuals. Revenue from governmental contracts is recognized when the Entity has met the performance requirements specified by contract provisions. For governmental contracts, services are invoiced on a monthly basis in arrears, however, a receivable may be recorded in advance of amounts invoiced if all other performance requirements have been satisfied. Payment is due on presentation of invoice.

NOTE 2—ADOPTION OF ACCOUNTING STANDARDS

In February 2016, the Financial Accounting Standards Board (FASB) issued guidance (Accounting Standards Codification [ASC] 842, *Leases*) to increase transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The Entity may, from time to time, enter into various agreements as lessee for use of equipment. Management has evaluated its lease agreements and determined that the effect of implementing ASC 842 related to such agreements is immaterial to the financial statements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) For the Years Ended June 30, 2023 and 2022

NOTE 3—LIQUIDITY AND AVAILABILITY

The Entity regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. Cash reserves in excess of daily operational needs are invested with the objective of providing a mix of income and growth, but overall to protect the organization's accumulated wealth. Investments can be made in the following securities: certificates of deposit, money market mutual funds, exchange traded funds, and corporate bonds. Sources of liquidity include cash, investments, and accounts receivable.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Entity considers all expenditures related to its ongoing programs and activities as well as the conduct of services undertaken to support those activities to be general expenditures.

The following table reflects the Entity's financial assets as of June 30, 2023 and 2022, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor and other restrictions or internal board designations. Amounts not available include the internal board designated funds. In the event the need arises to utilize the board designated funds for liquidity purposes, the funds could be drawn upon by a vote of the Finance Committee.

Financial assets available for general expenditure, reduced by donor or other restrictions limiting their use, within one year of the financial position date, comprise the following:

	<u>2023</u>	<u>2022</u>
Cash	\$ 202,257	\$ 551,943
Investments	2,367,141	1,703,189
Accounts receivable, net	175,491	268,685
Grants receivable	418,116	572,686
Total Financial Assets	3,163,005	3,096,503
Less:		
Net assets with donor restrictions	-	-
Board designated funds	(929,259)	(821,634)
Financial Assets Available to Meet Cash Needs		
for General Expenditures Within One Year	\$ 2,233,746	\$ 2,274,869
Financial Assets Available to Meet Cash Needs	\$ 2,233,746	

NOTE 4—SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

The Entity maintains bank deposits at local financial institutions located in New Hampshire. The Entity's cash deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to a total of \$250,000 at each financial institution. As of June 30, 2023, deposits with financial institutions were fully insured within FDIC insurance limits.

NOTE 5—INVESTMENTS

Fair Value Measurements

The Entity reports under the Fair Value Measurements pronouncements of the FASB Accounting Standards Codification (FASB ASC 820), which establishes a framework for measuring fair value. That

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

framework provides a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below.

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets at the measurement date.

Level 2 - Inputs to the valuation include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in markets that are not active;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset or liability.

Following is a description of the valuation methodologies used for assets measured at fair value.

Money market funds, mutual funds, exchange traded funds, and equities: Valued at the closing price reported on the active market on which the individual securities are traded.

Certificates of deposit and corporate debt securities: Valued using a market approach valuation technique which incorporates third-party pricing services and other relevant observable information such as market interest rates, yield curves, prepayment risk and credit risk generated by market transactions involving identical or comparable assets or liabilities in valuing these types of investments.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Entity believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

The following tables set forth by level, within the fair value hierarchy, the Entity's assets measured at fair value as of June 30, 2023 and 2022:

Assets at Fair Value as of June 30, 2023						
	Level 1	Level 2	Level 3	Total		
Money market mutual funds	\$ 1,140,464			\$ 1,140,464		
Mutual funds	431,478			431,478		
Exchange traded funds	411,053			411,053		
Certificates of deposit		\$ 379,152		379,152		
Corporate debt securities		4,994		4,994		
Total assets at fair value	\$ 1,982,995	\$ 384,146	\$ -	\$ 2,367,141		
	Assets at Fair Value a	s of June 30, 2022	2			
	Level 1	Level 2	Level 3	<u>Total</u>		
Money market mutual funds	\$ 917,637			\$ 917,637		
Mutual funds	368,677			368,677		
Exchange traded funds	370,173			370,173		
Certificates of deposit		\$ 41,694		41,694		
Corporate debt securities		5,008		5,008		
Total assets at fair value	\$ 1,656,487	\$ 46,702	\$ -	\$ 1,703,189		
	: <u></u> -			=======================================		

NOTE 6—MORTGAGE NOTES PAYABLE

At June 30, 2023 and 2022, the mortgage notes payable consist of the following:

	<u>2023</u>	<u>2022</u>
\$348,000 mortgage note payable, secured by property, payable in monthly installments of \$2,364 including interest through March 2028. Interest is fixed at 5.35% through March 2028, with interest thereafter based on the Federal Home Loan Bank of Boston Advance rate plus 3%.	\$ 219,905	\$ 236,042
\$140,000 mortgage note payable to the City of Concord, New Hampshire is non-interest bearing and is secured by the property. The Entity is a subrecipient of Community Development Block Grant funds which were used to create an ADA compliant community education space. Repayment of the funds will be required in the event of noncompliance with the grant. The note		
will be forgiven over a period of 20 years through December 31, 2034.	\$ 91,000 310,905	\$ 98,000 334,042

Under the terms of the mortgage note payable for the property located at 87 North State Street, Concord New Hampshire, with a balance outstanding as of June 30, 2023 of \$219,905, the Entity must maintain a loan to value ratio of less than 80%. Additionally, the Entity must demonstrate a debt service coverage ratio of at least 1.00. As of June 30, 2023, the Entity was in compliance with the debt requirements.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

Following are the maturities of the mortgage notes payable as of June 30, 2023:

Year Ending	
<u>June 30,</u>	<u>Amount</u>
2024	\$ 17,022
2025	17,955
2026	18,940
2027	19,978
2028	21,074
Thereafter	124,936
	\$ 219,905

NOTE 7—BOARD DESIGNATED NET ASSETS

Board designated net assets consist of the following at June 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Contingency fund	\$ 779,259	\$ 671,634
Fixed Asset fund	100,000	100,000
Special Opportunity fund	 50,000	 50,000
	\$ 929,259	\$ 821,634

NOTE 8—REVENUE FROM CONTRACTS WITH CUSTOMERS

The following tables provide information about balances of receivables, contract assets, and contract liabilities associated with contracts with customers for the years ended June 30, 2023 and 2022:

			Co	ontract	Co	ntract
	Re	eceivables	<u>Assets</u>		<u>Liabilities</u>	
June 30, 2023	\$	175,491	\$	-	\$	-
June 30, 2022	\$	268,685	\$	-	\$	-
July 1, 2021	\$	355,275	\$	_	\$	_

NOTE 9—CONCENTRATION OF REVENUE RISK

The Entity's primary source of revenues is fees and grants received from the State of New Hampshire and directly from the federal government. During the years ended June 30, 2023 and 2022, the Entity recognized revenue of \$2,884,587 and \$2,516,452, respectively, from fees and grants from governmental agencies. These represented 50% and 52% of total revenue and support without donor restrictions for the years ended June 30, 2023 and 2022, respectively. Revenue is recognized as earned under the terms of the grant agreements and is received on a cost reimbursement basis. Other support originates from training services, contributions, in-kind donations, and other income.

NOTE 10—RETIREMENT PLAN

The Entity has a deferred compensation retirement plan under Section 403(b) of the Internal Revenue Code. Under the terms of the plan, employee contributions are made through a salary reduction plan. During the years ending June 30, 2023 and 2022, the Entity's contribution to the plan was equal to up to

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

For the Years Ended June 30, 2023 and 2022

3.0% of each eligible employee's annual salary. The Entity contributed \$65,021 and \$51,064 for the years ended June 30, 2023 and 2022, respectively.

NOTE 11—CONTINGENCIES

The Entity participates in a number of federally assisted grant programs. These programs are subject to financial and compliance audits by the grantors or their representatives. The amounts, if any, of additional expenses which may be disallowed by the granting agency cannot be determined at this time, although the Entity expects such amounts, if any, to be immaterial.

NOTE 12—SUBSEQUENT EVENTS

Subsequent events have been evaluated through December 28, 2023 which is the date the financial statements were available to be issued.

SCHEDULE I

NAMI New Hampshire

Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2023

	Assistance	Pass-Through Entity		
Federal Grantor / Pass-Through	Listing	Identifying		
Grantor / Program or Cluster Title	Number	Number	<u>Expenditures</u>	
DEPARTMENT OF HEALTH AND HUMAN SERVICES				
Received directly from U.S. Treasury Department				
Substance Abuse and Mental Health Services - Projects of Regional and National Significance	93.243	N/A	\$	789,750
Pass Through Payments from the City of Manchester, New Hampshire				
Substance Abuse and Mental Health Services - Projects of Regional and National Significance	93.243	#1H79SM082210-03		41,534
Substance Abuse and Mental Health Services - Projects of Regional and National Significance	93.243	#1H79SM082210-04		140,117
				181,651
			_	971,401
Received directly from U.S. Treasury Department				
Congressional Directives	93.493	N/A		106,250
Pass Through Payments from the University of New Hampshire				
Block Grants for Community Mental Health Services	93.958	#PZL0190	_	140,228
Total Department of Health and Human Services				1,217,879
Total Expenditures of Federal Awards			\$	1,217,879

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended June 30, 2023

NOTE 1—BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of NAMI New Hampshire under programs of the federal government for the year ended June 30, 2023. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of NAMI New Hampshire, it is not intended to and does not present the financial position, changes in net assets, or cash flows of NAMI New Hampshire.

NOTE 2— SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting, which is described in Note 1 to NAMI New Hampshire's financial statements. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursements.

NOTE 3—INDIRECT COST RATE

NAMI New Hampshire has not elected to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

NOTE 4—RELATIONSHIP TO FINANCIAL STATEMENTS

The recognition of expenditures of federal awards has been reported in the NAMI New Hampshire's financial statements as program services and management and general expenses, as applicable.

CERTIFIED PUBLIC ACCOUNTANTS



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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Independent Auditor's Report

To the Board of Directors NAMI New Hampshire

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of NAMI New Hampshire (a nonprofit organization), which comprise the statement of financial position as of June 30, 2023 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 28, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered NAMI New Hampshire's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NAMI New Hampshire's internal control. Accordingly, we do not express an opinion on the effectiveness of NAMI New Hampshire's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether NAMI New Hampshire's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Manchester, New Hampshire

Vachon Clubay & Company PC

December 28, 2023

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REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Independent Auditor's Report

To the Board of Directors NAMI New Hampshire

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited NAMI New Hampshire's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of NAMI New Hampshire's major federal programs for the year ended June 30, 2023. NAMI New Hampshire's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, NAMI New Hampshire complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2023.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of NAMI New Hampshire and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of NAMI New Hampshire's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to NAMI New Hampshire's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on NAMI New Hampshire's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about NAMI New Hampshire's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design
 and perform audit procedures responsive to those risks. Such procedures include examining, on a
 test basis, evidence regarding NAMI New Hampshire's compliance with the compliance
 requirements referred to above and performing such other procedures as we considered necessary
 in the circumstances.
- Obtain an understanding of NAMI New Hampshire's internal control over compliance relevant to
 the audit in order to design audit procedures that are appropriate in the circumstances and to test
 and report on internal control over compliance in accordance with the Uniform Guidance, but not
 for the purpose of expressing an opinion on the effectiveness of NAMI New Hampshire's internal
 control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Manchester, New Hampshire

Vachon Clubay & Company PC

December 28, 2023

NAMI New Hampshire

Schedule of Findings and Questioned Costs For the Year Ended June 30, 2023

Section I--Summary of Auditor's Results

Financial Statements

Type of auditor's report issued on whether the statements audited were prepared in accordance		<u>U</u>	Inmodif	<u>ìed</u>	
Internal control over financial reporting: Material weakness(es) identified? Significant deficiency(ies) identified?	-		yes		none reported
Noncompliance material to financial statements	noted? _		yes	X	no
<u>Federal Awards</u>					
Internal control over major federal programs: Material weakness(es) identified? Significant deficiency(ies) identified?	- -			XX	
Type of auditor's report issued on compliance for major federal programs:		_	<u>Unmodi</u> j	<u>fied</u>	
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(yes	X	no
Identification of major federal program(s):					
Assistance Listing Number(s)	Name of F	ederal	Prograi	n or Clu	<u>ster</u>
93.243 S	ubstance Abuse and Regional				•
Dollar threshold used to distinguish between Ty	уре A and Type B г	program	ıs:	\$ 750,0	<u>00</u>
Auditee qualified as low-risk auditee?	, -	X	yes		no

Section IIFinancial Statement Findings
There were no findings relating to the financial statements required to be reported by GAGAS.
Section IIIFederal Award Findings and Questioned Costs
There were no findings and questioned costs as defined under 2 CFR 200.516(a).